

## **ANNEX A: Brief profiles New Business Angel Groups**

### **1. BAF Spectrum Pte Ltd**

BAF Spectrum consists of 5 business angels: Mr Francis Chua, Col. Tan Hong Huat, Mr William Klippgen, Mr Chow Yen-Lu and Mr Wong Poh Kam. Areas of investment interest include IT, biotech and logistics companies.

### **2. Sirius Angel Fund Pte Ltd**

Sirius Angel Fund consists of 3 business angels: Mr Eugene Wong, Mr Lo Yew Seng and Mr Ronnie Wee. Areas of investment interest include wireless, broadband, security solutions areas that could provide services/ end-products to the entertainment industry, lifestyle, leisure and gaming sectors.

## **ANNEX B: Brief Profiles of New SEEDS companies**

### **1. Genometri Pte Ltd**

Genometri markets and develops Genometri™, a technology capable of generating more than 1,000 design options rapidly and efficiently. The software runs on top of standard parametric computer aided design (CAD) platforms, such as Solid Works by Dassault Systems and Rhino by McNeal Associates.

### **2. Anacle Systems Pte Ltd**

Anacle Systems Pte Ltd develops and commercializes energy-profiling systems and solutions to facilities' owners. The company's patent-pending MeshSense™ system makes use of multiple MeshSensor devices that connect to one another automatically to form a wireless network. The MeshServer, as part of the network, provides the output in real-time.

### **3. tenCube Pte Ltd**

tenCube Pte Ltd develops and commercializes mobile security solutions. Its WaveSecure system provides: (i) remote access control of mobile terminals, and (ii) usage limitation of user-identity module to a single mobile terminal. The company partners with resellers, system integrators and OEM licensees to offer the solution to end users.

### **4. Hole-in-One Golfing Pte Ltd**

Hole-In-One Golfing Pte Ltd specialises in golfing merchandises, such as golfing tees for professional and amateur golfers. Its patent-pending "Pro-Tee" was the official golf tee for the PGA Show Asia 2004. The company is collaborating with overseas partners to market the product globally, including David Leadbetter Enterprise Inc, founded by an internationally recognised instructor for professional golfers.

### **5. Fudio Digital (S) Pte Ltd**

Fudio Digital Pte Ltd designs and develops LCD-TV platforms, add-on modules for LCD-TVs and portable devices such as portable multimedia player and digital video recorder. Its design centre also provides complete design, board modules and semi-knock-down and complete knock-down kits to regional customers.

### **6. Asiatel (S) Pte Ltd**

Asiatel (S) Pte Ltd is a telecommunications service provider. Its core business activities include call traffic handling, outsourcing services (O&M, billing, service creation etc), internet telephony infrastructure solutions (e.g. calling cards system, softswitches) and enterprise internet telephony solutions (e.g. IP PBXs).

### **7. Comiasia Pte Ltd**

Comiasia's core products are mobile comics, its proprietary technology enables comic strip artists and publishers to convert raw graphic files to the mobile format

which is automatically ported to various models of handsets. ComiAsia also develops derivative products such as mobile games and photobooks.

**8. Nihongo Bashi Pte Ltd**

NBS provides linguistic solutions to software companies. NBS is a leading Japanese language and culture course provider in India, partnering with regional players such as colleges and universities, in India, Japan and Singapore. Its translation services support customers across a broad range of industries, including logistics, media and advertising.

**9. Info121 Pte Ltd**

Info 121 is a B2B IT company specializing in web-based travel management solution to operators in the travel and tourism industry. Its solutions include the specialized Travel Management Operation Solution for inbound and outbound travel agencies, coach operators and tourism wholesalers.

**10. Incent Pte Ltd**

Incent's proprietary mobile CRM system is a complete software solution for customer relationship management and marketing via email, SMS and MMS. Its core business is the delivery of customized SMS' and MMS' advertisements to target audiences on mobile phones.

**11. Evolearn Pte Ltd**

Evolearn aims to be a leading provider of online language learning. Its Online Learning engine (OL2) leverages on Internet technologies and multimedia to provide interactive e-learning solutions. With the OL2 engine, the success rate of learning new languages can be significantly enhanced. The company also plans to partner linguists and relevant research institutes to develop a learning methodology to further enhance the learning process and the OL2 engine.

**12. Biofuel Research Pte Ltd**

Biofuel Research Pte Ltd specialises in biodiesel production. Biodiesel is an alternative fuel converted from vegetable and animal fats that can be used in conventional diesel engines with little or no modification to the engines. It is believed to be cleaner and cheaper than the traditional energy sources.

**13. Great Gold Pte Ltd**

Great Gold Pte Ltd is a retailer of traditional health supplement products like Bird Nest (bottled and dried), Cordyceps and American Ginseng and organic products. The company targets today's busy executives/individuals and the health-conscious with "affordable, convenient and quality products". Great Gold sources from its overseas suppliers in Indonesia, Tibet, China and Hong Kong. Production and packing are outsourced to local and regional partners.

**14. RevoPack Pte Ltd**

RevoPack Pte Ltd provides a holistic packaging solution for re-packing of food for retail and institutional use. Leveraging on the founders' expertise and contacts, RevoPack acts as a one-stop service provider for R&D, proto-type trial, product development, design / branding, contract manufacturing and providing regulatory advice, targeting the food manufacturers and food service providers.

**15. TecBiz FRisMan Pte Ltd**

TecBiz FRisMan Pte Ltd provides business value protection solutions and services to corporations and law firms in Asia. These include brand, intellectual property, investment, integrity and reputation of businesses. The company also provides license management and investigation services. Its license management service seeks to reduce the incidence of software piracy, and its investigation service focuses primarily on IT security incidents and corporate investigations.

**16. Mobile Credit Payment Pte Ltd**

Mobile Credit Payment Pte Ltd (MCP) provides a portable, wireless credit card payment system to retailers. Through a compact credit card reader called the McPrinter which accepts Visa, MasterCard and American Express credit cards, and a mobile phone loaded with proprietary software, merchants can collect credit card payment on-the-go. As no records of the user's credit card details are stored in the phone, the payment system provides a safe and convenient payment solution.

**17. ThirdSight Pte Ltd**

Third Sight develops software and provides ASP services. The company provides email add-ons that transform regular email system into ActiveEmail™ a high-end business communication and collaboration tool. The company's "Email 20/20" software allows corporations to leverage and extend their existing email systems into a high-end business communication, collaboration, knowledge sharing and communication tool, and is useful for project monitoring & management.

**18. V-Zone Technologies Pte Ltd**

VZone is in the business of developing technologies to enable users to create, edit, share and broadcast video content via broadband internet and wireless (3G) networks. The company develops the following technology: P2P Flash technology, video compression and storage technology, massive scale Internet video broadcasting technology and 3G video streaming applications.

**ANNEX C: Brief profiles of new SEEDS companies which have hit the S\$1.0m mark in revenue**

**Revenue > S\$5.0m**

**1. Swee Chioh**

Swee Chioh is a local food fish aquaculture company specializing in broodstock and fingerling breeding. The company was formed recently through the consolidation of one broodstock farm and two hatcheries.

**Revenue > S\$1.0m < S\$5.0m**

**2. Haruna**

Haruna is a venture started by 6 entrepreneurs including a Japanese as a lead, and supported by an Indonesian and a Singaporean investor, to develop and manufacture special blended paint that can be used on wall-papers and possess anti-bacterial features with thermal insulation. Within 2 years, Haruna employs 34 people in its operations posting a \$3mill turnover.

**3. Athena**

Athena Corporation manages and operates a portfolio of training centres, mainly in China, to provide training in business English communication. In December 2004, Athena acquired 100% of Star Route Pte Ltd, a tour & ticketing, MICE solutions and event management company.

**4. GlobalRoam**

GlobalRoam primarily operates a communication engine, called the "GlobalRoam Roaming Engine" that enables users to be connected to the Internet and communication services such as IDD calls, unified messaging services, etc., around the world, at local-service prices. The company is currently being traded on the Over-The-Counter Capital with market maker, Phillip Capital.

**5. Signet Technology Pte Ltd**

Signet Technology Pte Ltd has three business segments: networking hardware & software solution distribution, ASP solutions for ERP software, and eCommerce application development.

**6. HeuLab**

Heulab started as a Human Resource Management (HRM) software development company in 2002 and experienced difficulty getting market traction. However, in 2004 IDA and Microsoft were looking for local software developers for tablet PCs to be used in education. Heulab became a Microsoft Certified Partner and one of the 50 Tablet PC Premier Partners in the world. It then grew from strength to strength, developing a suite of educational applications targeted at the K12 and tertiary market.

**7. Pay2Home**

P2H develops and markets a payment logistics system that allows rapid execution and delivery of remittances and monetary transfers between individuals residing in different countries. The company was started by 2 Australians and a British entrepreneur, supported by a British investor.

- 8.** With the above 7 companies, the cumulative no. of SEEDS' companies which have hit the S\$1.0m in revenue, is now 18.

**Revenue > S\$5.0m**

- i. Teledata Marine Systems

**Revenue > S\$1.0m < S\$5.0m**

- ii. Advago
- iii. Astute
- iv. Benchmark Online
- v. Cyberville eServices
- vi. ESS Software
- vii. Healthy Glow
- viii. ICo-op.net
- ix. IDLINK Systems
- x. Inphosoft
- xi. Phoenix Pharma Central Services